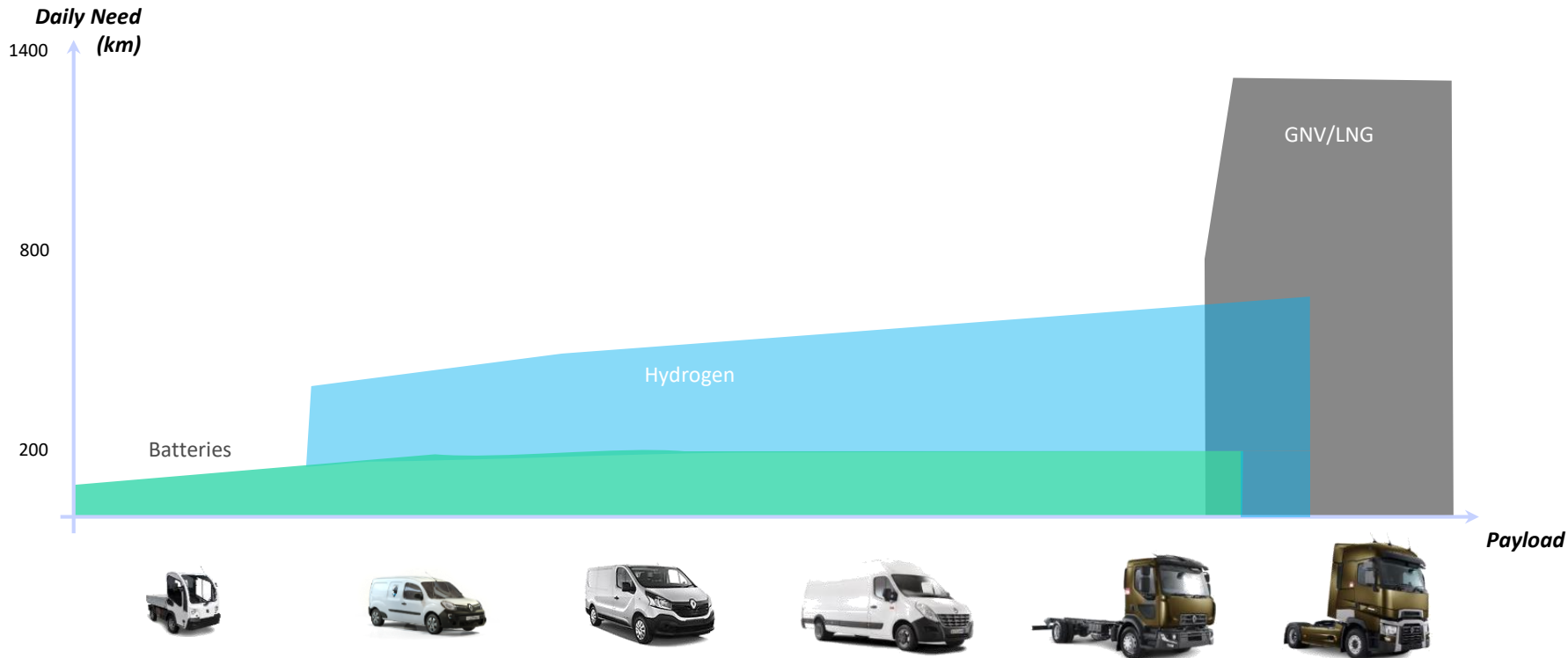




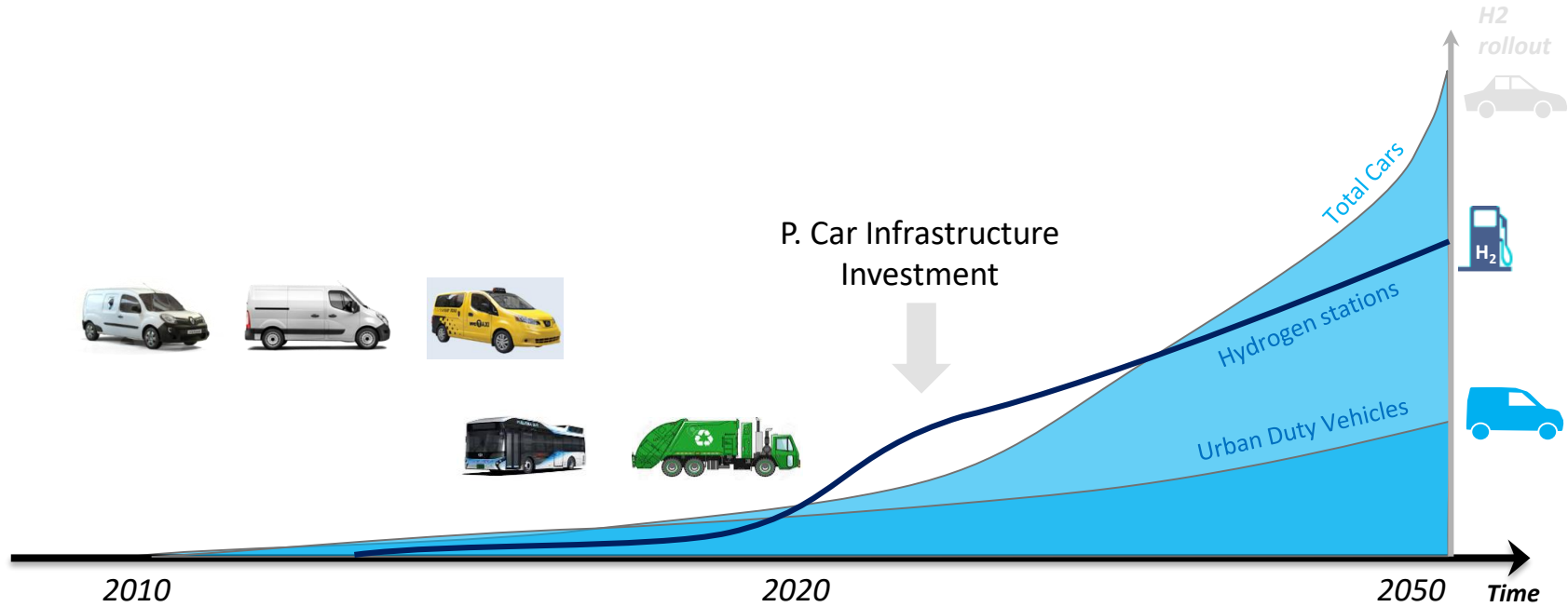
EXTEND VEHICLES ELECTRIFICATION THANKS TO HYDROGEN

Fabio Ferrari 2020/10/14

For duty vehicles, Hydrogen is relevant from small vans up to Trucks

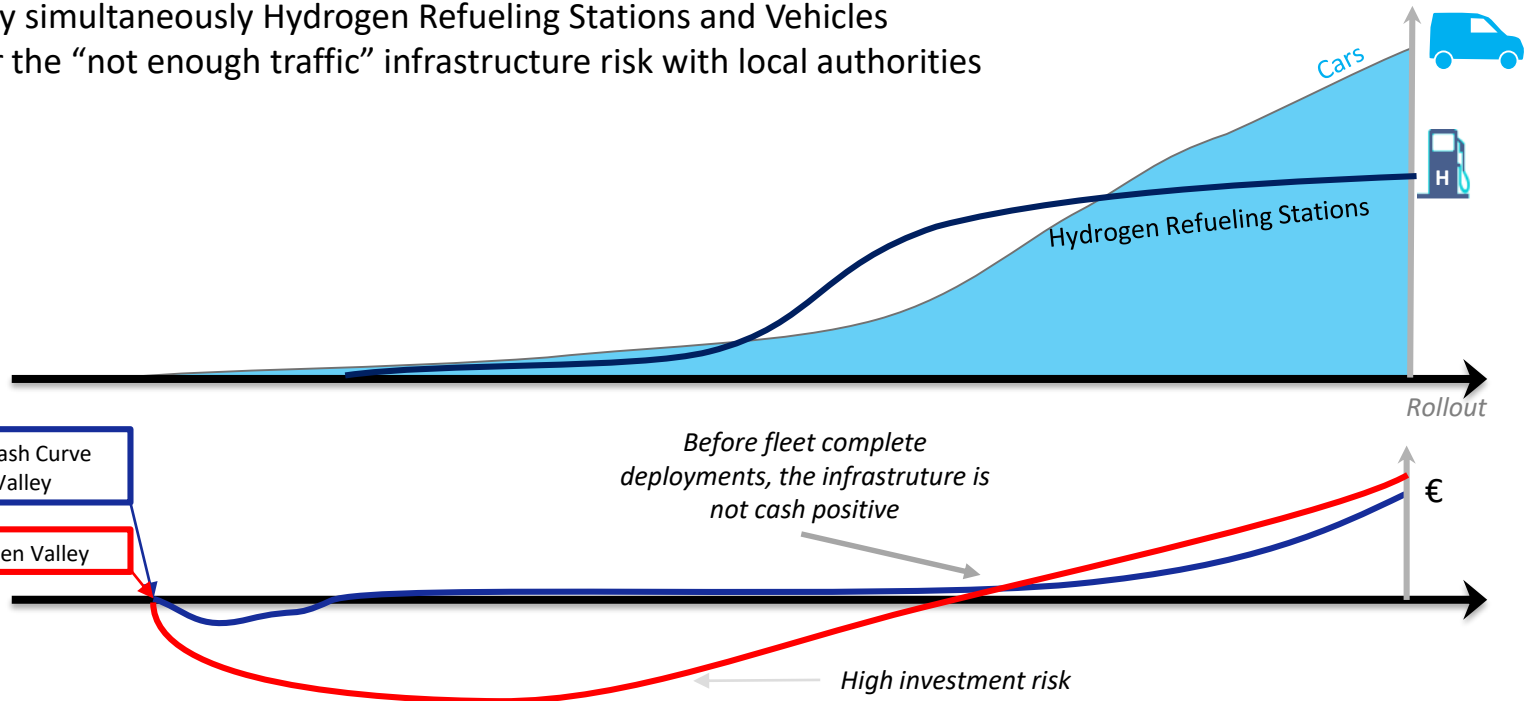


Hydrogen mobility market is emerging on Commercial Vehicles, Passenger car market segment will require a larger infrastructure investment



Hydrogen Valleys to solve both “chicken & egg” + “valley of death” issues

- 1/ Deploy simultaneously Hydrogen Refueling Stations and Vehicles
- 2/ Lower the “not enough traffic” infrastructure risk with local authorities



Hydrogen Valleys: a financial canvas to lower risks for the complete ecosystem



Shares from Région (33%), Michelin (23%), Engie (23%), Banque des Territoires (17%) and Crédit Agricole (4%)

Customers want:
 1/ Hydrogen at diesel eq. price
 2/ Hydrogen LCV at diesel eq. price



Hympulsion
 Local infrastructure company for hydrogen stations, hydrogen transport and production

H2 Production
 (able to use local production)

Vehicles from dealers/leasers
 Maintenance from usual garage

Green H2 Regulation

Zero Emission Valley
 Hydrogen Valley project in Auvergne Rhône Alpes region

Local Subsidies

Local Subsidies

Regulation



Subsidies from Europe

Subsidies from the region

Subsidies from the country





THANK YOU FOR YOUR ATTENTION