## **Building the hydrogen value chain**



## The Energy Solutions Business Unit



Combining internal and external knowledge to develop industrial solutions for global climate change

Mitsui's Goal is to achieve Net-zero Emissions in 2050



## Mitsui's hydrogen trajectory





- Investment in FirstElement Fuel
- Ongoing AHEAD project demonstration
- Strategic Alliance Agreement with New Zealand based Hiringa Energy
- Hexagon's 100% merger of Agility Fuel Solution
- Growth funding to FirstElement Fuel
- CaetanoBus launched first FC bus prototype
- Joint study of Green Hydrogen supply chain in BC
- Participation in AHEAD supply chain pilot
- Strategic alliance with CaetanoBus
- 25% acquisition of Hexagon Composites
- Studies on overseas hydrogen supply source/import to Japan















### **Hexagon Composites**





- Mitsui invested in 2016
- World's largest maker of the specialized pressure cylinders for compressed hydrogen gas
- One-stop shop for everything needed for FCVs or BEVs
- As an alliance partner, Mitsui is working with Hexagon to both formulate and implement their growth strategy

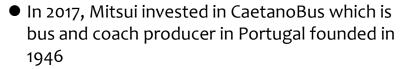




#### CaetanoBus







- Actively developing and marketing Zero-Emission Vehicles
- Manufactured FC bus prototype in 2019, using Hexagon tank
- First vehicle deliveries planned for 2020, starting in Europe



HEXAGON

#### FirstElement Fuel





- Biggest H2 station network developer/operator in California
- Mitsui invested in June 2020 and became their lead investor
- California has Zero-Emission Vehicle program and Low Carbon Fuel Standards regulation
- Mitsui is collaborating with FEF to:
  - reduce total costs associated with FCVs
  - explore expansion of business into new categories and geographies



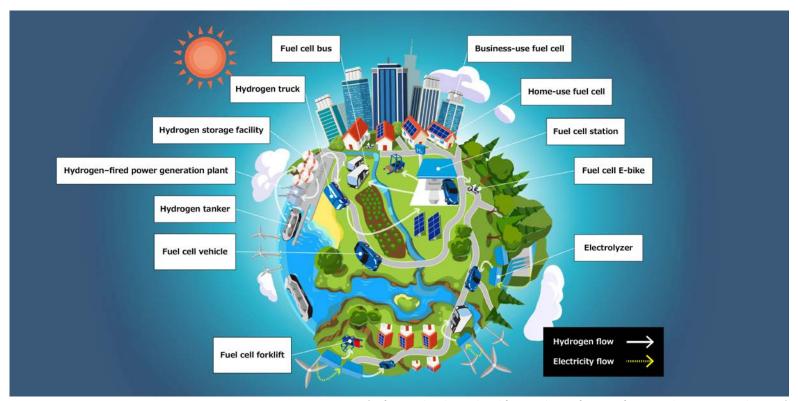




(Source: FirstElement Fuel, Inc.)

## The Hydrogen Society of the Future





(Referenced and Translated from website of Agency for Natural Resources and Energy)

# 360° business innovation.

