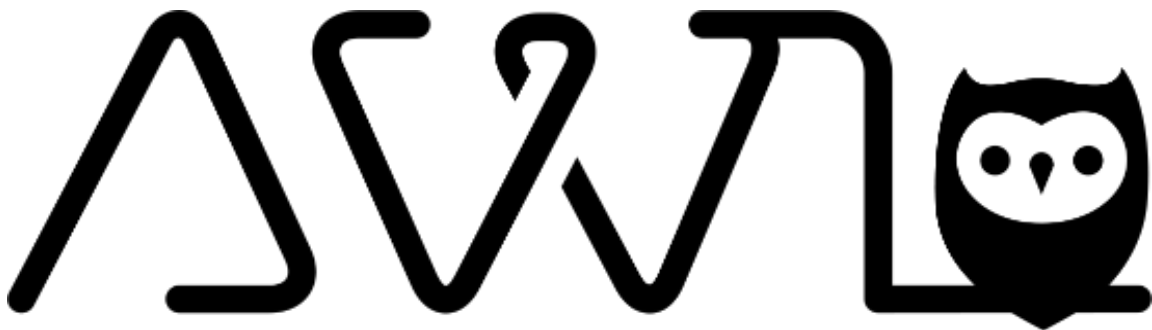


Development of Fundamental Technology associated with Scalable AI Solutions for On-Site Productivity Improvement (AWL, Inc.)



| City              | Year of Establishment | Founder         |
|-------------------|-----------------------|-----------------|
| Chiyoda-ku, Tokyo | 2016                  | Muneharu Kitade |

| Partner VC | Latest round of Fundraising | Valuation      |
|------------|-----------------------------|----------------|
| —          | Non-Disclosure              | Non-Disclosure |

Contact Information :  
e-mail: [info@awl.co.jp](mailto:info@awl.co.jp)

Website : <https://awl.co.jp/en/>

○ Business Plan

Our project encompasses the advancement of our existing technology, the "AWL Engine", which offers low-cost video analysis and is catapulted by AWL's exclusive edge AI technology and on-site implementation proficiency. We aspire to transform the AWL Engine from a client-specific solution into a universal AI technology by breeding it with versatility and adaptability. By broadening its function, we seek to integrate this technology into various business sectors, collaborating with sales partners to achieve a widespread societal implementation. Central to our initiative is the goal of offering low-cost AI technology, especially to areas struggling with workforce shortages and urgently requiring productivity boosts. Through this, we aim to contribute significantly to increased productivity and added value across numerous sectors. Leveraging the power of AI, this project signifies a leap forward in operational efficiency and technological progression.

○ Research Outline

"AWL aims to innovate AI technology by developing a cost-efficient and scalable solution called ""Generic AWL Engine"". This project anticipates to empower our sales partners with the ability to independently generate AI models which cater to their client needs, thus promoting sustainability and cost-effectiveness. The current edge AI solutions necessitate bespoke development, tailored to each client, device, and environment. Such method is not economically feasible given the diverse demands of System Integrators (Slers) for various edge AI solutions, especially deploying large-scale solutions through multiple domestic and international channels. By establishing robust relationships with our sales partners who have extensive client networks, we aim to broaden this model's application across various business sectors, ultimately encouraging its social implementation. The inception of the Generic AWL Engine, a product of this project, aspires to collaborate with Slers and fulfill end-user companies' demand for low-cost system construction and operation. This project marks a significant step towards streamlining AI model development processes and supporting enterprise success."

| Business Area/Field         | Research Period    | Research Amount | International collaborative technology demonstration |
|-----------------------------|--------------------|-----------------|--|
| Information & Communication | PCA<br>2024～2025FY | Non-Disclosure  | ASEAN regions such as Indonesia, and Vietnam, etc.   |

○International collaborative technology demonstration

- Relationship development with potential local partner

As of April,2024