

13<sup>th</sup> CDTI - NEDO Joint Workshop  
“AI-Equipped Collaborative Robot Technology”  
December 11, 2025 Tokyo



Case study in agriculture: dual-arm  
collaborative mobile manipulator for  
autonomous AI-based harvesting

Ángel Soriano PhD  
R&D Director

 **Robotnik**



MORE THAN 20 YEARS AS

## LEADERS IN MOBILE ROBOTICS

We **design**, **manufacture** and **market** autonomous mobile robots and manipulators, capable of working autonomously in collaborative environments, sharing space with humans.



**+4 800** Customers are using our **robots**





**Business verticals**

**Robotnik**

**Products**  
Autonomous Mobile  
Robots & Manipulators

**Services**  
Mobile Robotic Projects



# Product portfolio



## PRODUCT OVERVIEW

### ROBOTNIK'S SOFTWARE STACK

Modular software architecture with an extensive set of 500+ packages that can be customized to provide turnkey and full-stack solutions covering a wide range of applications ROS/ROS2-based.



EASY CONFIGURATION



COLLABORATIVE



AUTONOMY



ADVANCED USER INTERFACE (HMI)



FLEET MANAGEMENT SYSTEM (FMS)

## AMR

### AUTONOMOUS MOBILE ROBOTS

Portfolio of mobile bases for multi-industry indoor and outdoor applications with modular configuration to be integrated with any components.



View our video

## MMR

### MOBILE MANIPULATOR ROBOTS

Mobile Manipulator robots designed for plug & play with robotic arms or any other components working autonomously or collaboratively.



View our video





# Mobile platforms portfolio



## AMRs



RB-WATCHER



RB-THERON



RB-ROBOUT

## MMRs



RB-KAIROS+



RB-ROBOUT+



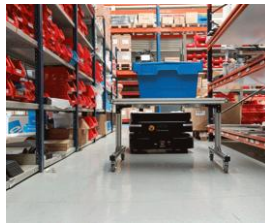
RB-VOGUI+



XL-GEN



▶ Video



▶ Video



▶ Video



▶ Video



▶ Video



## APPs



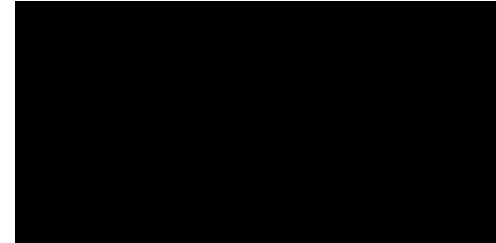


# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting



## Disadvantages of Current Harvesters:

- Dependence on a driver and use of gasoline.
- Loss of grapes and potential negative impact on their quality.
- Health risks associated with manual operation/traditional machinery.



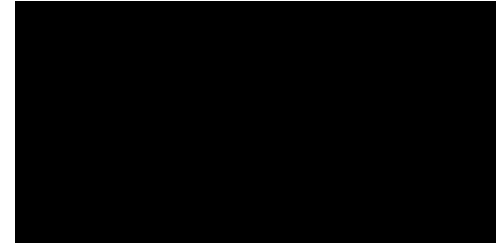


# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting



## Disadvantages of Current Harvesters:

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## OUR SOLUTION: AUTONOMOUS AI BASED HARVESTING

### Challenge 1: *Strict requirements for Robotic Navigation in Vineyards*

- High traction and long-range autonomy.
- Strict width limitation (1.5m) for movement between rows.
- Ability to navigate on significant slopes (15-25° incline).
- Obstacle detection and omnidirectional movement.



### Challenge 2: *Biomimicry Requirements in the Harvest*

The harvesting process is divided into two phases:  
bunch picking and stem cutting.





# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting

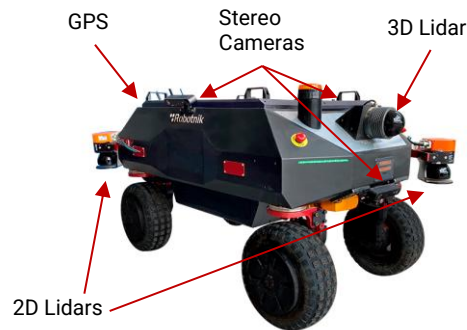


## Challenge 1: Strict requirements for Robotic Navigation in Vineyards

### Hardware solution:

#### RB-VOGUI XL

Weight: 250 kg  
Speed: 1 m/s  
Autonomy: 6-8h  
Traction Motors: 4 x 750W  
Steering Motors: 4 x 200W  
Temperature Range: -10°C to +45°C  
Load Capacity: Up to 200 kg  
Maximum Incline: 47%







# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting



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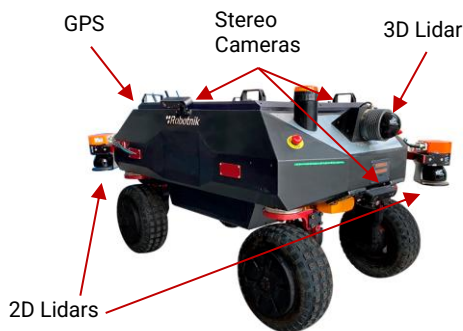
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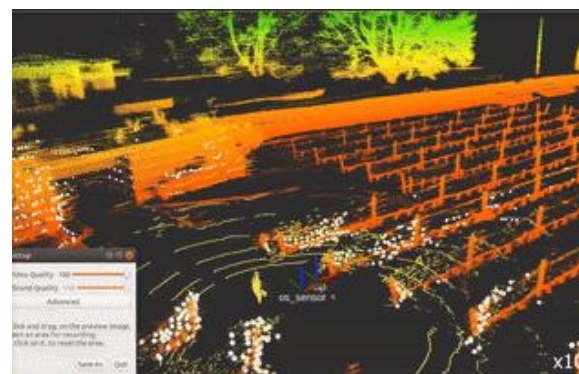
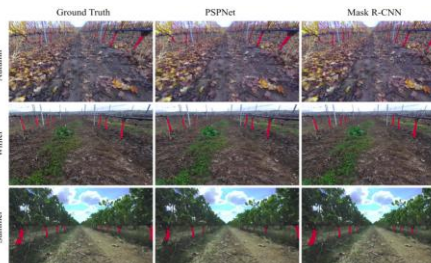
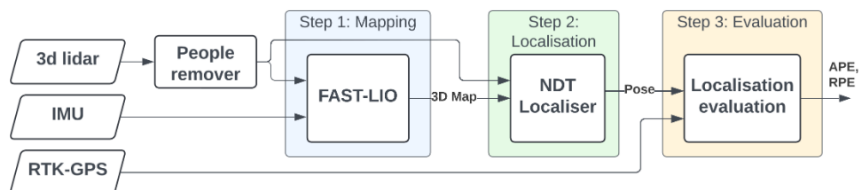
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### Software solution:



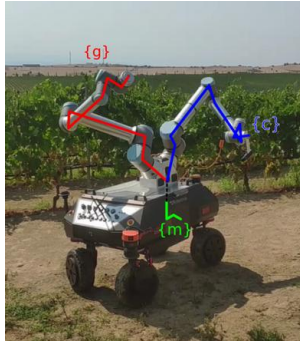


# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting

## Challenge 2: Biomimicry Requirements in the Harvest

### Hardware solution:

BI-COL. ARM



AUT. SCISSORS



GRASPING TOOL



### Software solution:

Searching POI

Moving  
through the  
crop line

AI Searching  
for grape  
clusters





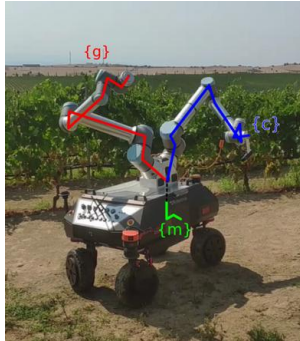


# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting

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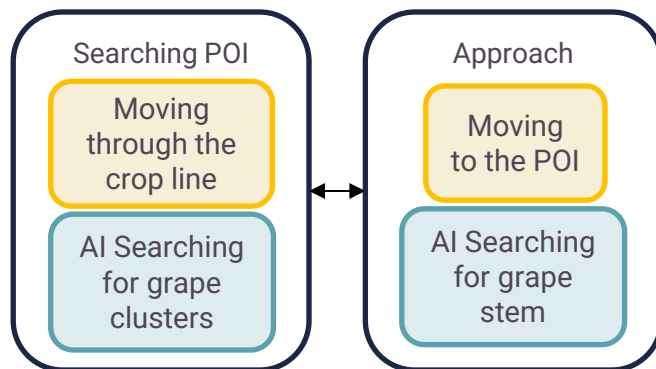
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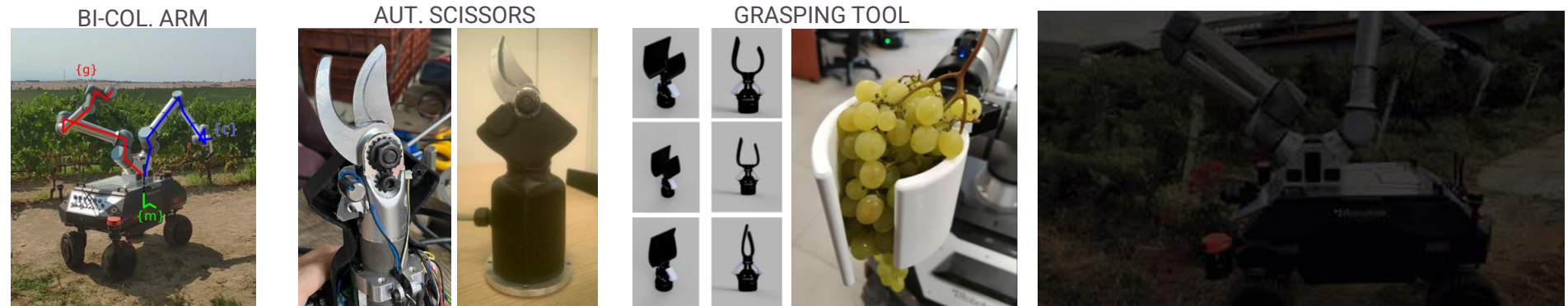


# Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting

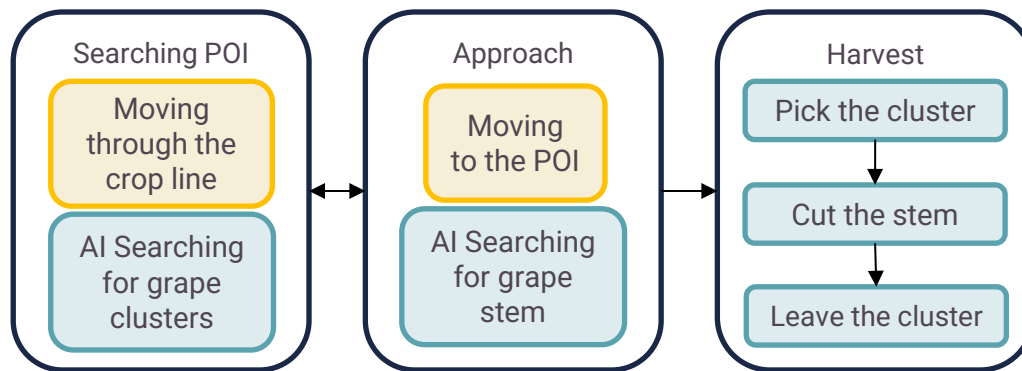


## Challenge 2: Biomimicry Requirements in the Harvest

### Hardware solution:



### Software solution:





# Ideas for a Japan – Robotnik collaboration



## 1. Market & Channel Partners (Distribution)

- Resell Robotnik AMRs and mobile manipulators in Japan.
- Position and promote “Japan-ready” product configurations.
- Provide local demos, first-line support and spare parts.

## 2. Solution & Integration Partners

- Use Robotnik platforms as the base for turnkey applications (manufacturing, logistics, inspection...).
- Integrate with customer systems (WMS/MES/PLC, safety, IT/OT).
- Deliver services and long-term projects to Japanese end-users.

## 3. Innovation & Ecosystem Partners

- Co-develop new applications and pilot projects in Japanese sites.
- Localize and certify Robotnik platforms for the Japanese market (language, standards, safety).
- Build ROS 2 & mobile robotics hubs (training, research, community) around Robotnik platforms.



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Study case in agriculture: double  
collaborative arm manipulator for AI-  
based harvesting

**Thank you**  
**ありがとうございます**

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