

13th CDTI - NEDO Joint Workshop
“AI-Equipped Collaborative Robot Technology”
December 11, 2025 Tokyo



Case study in agriculture: dual-arm collaborative mobile manipulator for autonomous AI-based harvesting

Ángel Soriano PhD
R&D Director

 Robotnik





MORE THAN 20 YEARS AS

LEADERS IN MOBILE ROBOTICS

We **design, manufacture and market** autonomous mobile robots and manipulators, capable of working autonomously in collaborative environments, sharing space with humans.



+4 800 Customers are using our **robots**





Business verticals



Products
Autonomous Mobile
Robots & Manipulators

Services
Mobile Robotic Projects



Product portfolio



PRODUCT OVERVIEW

ROBOTNIK'S SOFTWARE STACK

Modular software architecture with an extensive set of 500+ packages that can be customized to provide turnkey and full-stack solutions covering a wide range of applications ROS/ROS2-based.



EASY CONFIGURATION



COLLABORATIVE



AUTONOMY



ADVANCED USER INTERFACE (HMI)



FLEET MANAGEMENT SYSTEM (FMS)

AMR

AUTONOMOUS MOBILE ROBOTS

Portfolio of mobile bases for multi-industry indoor and outdoor applications with modular configuration to be integrated with any components.



[View our video](#)

MMR

MOBILE MANIPULATOR ROBOTS

Mobile Manipulator robots designed for plug & play with robotic arms or any other components working autonomously or collaboratively.



[View our video](#)



GOBIERNO
DE ESPAÑA

MINISTERIO
DE CIENCIA, INNOVACIÓN
Y UNIVERSIDADES





Mobile platforms portfolio



AMRs



RB-WATCHER



RB-THERON



RB-ROBOUT

MMRs



RB-KAIROS+



RB-ROBOUT+



RB-VOGUI+



XL-GEN



▶ Video



▶ Video



▶ Video



▶ Video



▶ Video



APPs



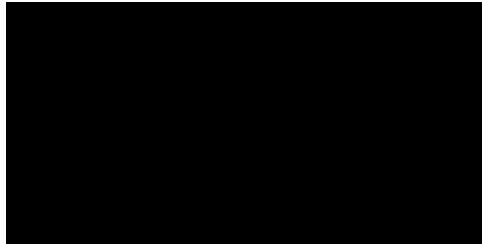


Case study in agriculture: dual-arm collaborative mobile manipulator for AI-based harvesting



Disadvantages of Current Harvesters:

- Dependence on a driver and use of gasoline.
- Loss of grapes and potential negative impact on their quality.
- Health risks associated with manual operation/traditional machinery.



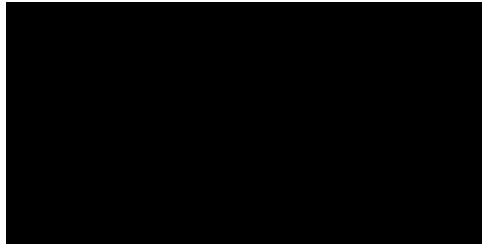


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OUR SOLUTION: AUTONOMOUS AI BASED HARVESTING

Challenge 1: Strict requirements for Robotic Navigation in Vineyards

- High traction and long-range autonomy.
- Strict width limitation (1.5m) for movement between rows.
- Ability to navigate on significant slopes (15-25° incline).
- Obstacle detection and omnidirectional movement.



Challenge 2: Biomimicry Requirements in the Harvest

The harvesting process is divided into two phases:
bunch picking and stem cutting.





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Challenge 1: Strict requirements for Robotic Navigation in Vineyards

Hardware solution:

RB-VOGUI XL

Weight: 250 kg

Speed: 1 m/s

Autonomy: 6-8h

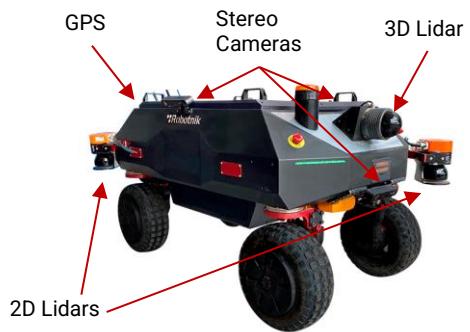
Traction Motors: 4 x 750W

Steering Motors: 4 x 200W

Temperature Range: -10°C to +45°C

Load Capacity: Up to 200 kg

Maximum Incline: 47%





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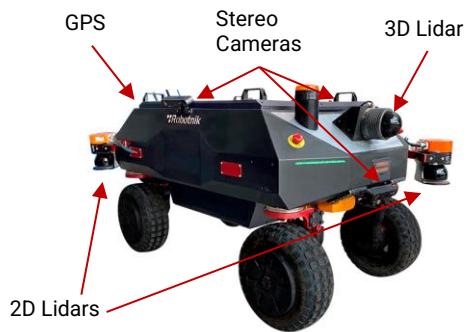
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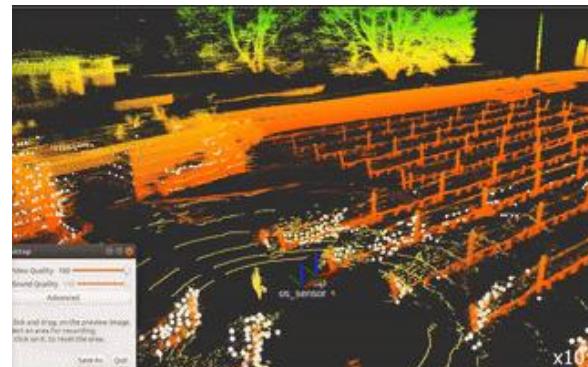
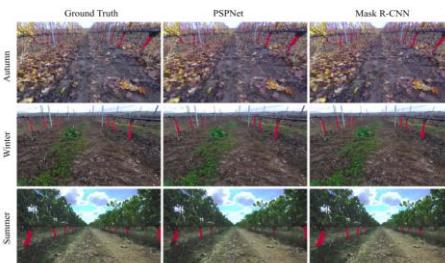
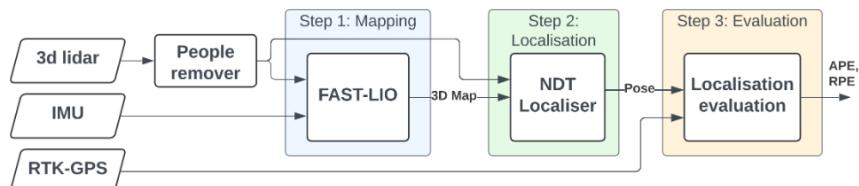
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Software solution:



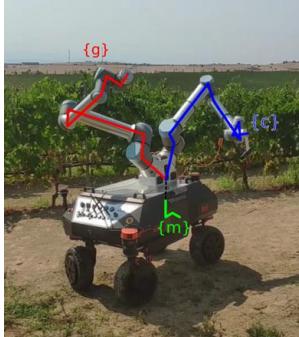


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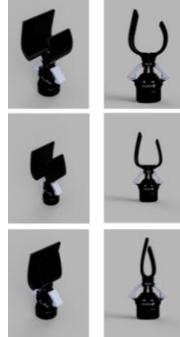
BI-COL. ARM



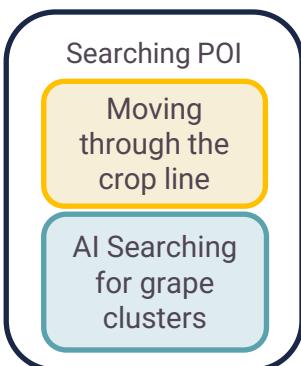
AUT. SCISSORS



GRASPING TOOL



Software solution:



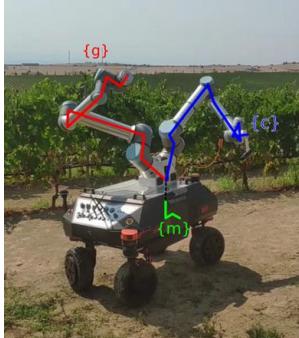


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Hardware solution:

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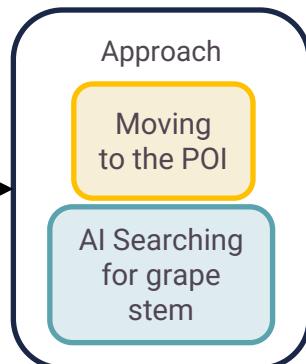
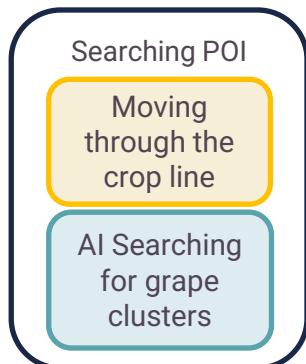
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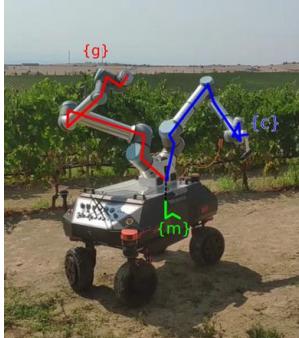
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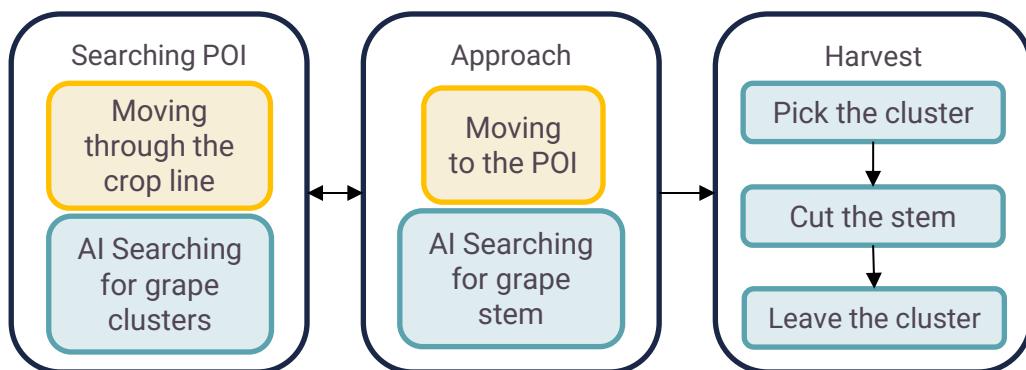
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GRASPING TOOL



Software solution:





Ideas for a Japan – Robotnik collaboration



1. Market & Channel Partners (Distribution)

- Resell Robotnik AMRs and mobile manipulators in Japan.
- Position and promote “Japan-ready” product configurations.
- Provide local demos, first-line support and spare parts.

2. Solution & Integration Partners

- Use Robotnik platforms as the base for turnkey applications (manufacturing, logistics, inspection...).
- Integrate with customer systems (WMS/MES/PLC, safety, IT/OT).
- Deliver services and long-term projects to Japanese end-users.

3. Innovation & Ecosystem Partners

- Co-develop new applications and pilot projects in Japanese sites.
- Localize and certify Robotnik platforms for the Japanese market (language, standards, safety).
- Build ROS 2 & mobile robotics hubs (training, research, community) around Robotnik platforms.

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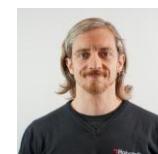
Study case in agriculture: double
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Thank you
ありがとうございます

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