

**13<sup>th</sup> CDTI - NEDO Joint Workshop**  
**“AI-Equipped Collaborative Robot Technology”**  
**December 11, 2025 Tokyo**

**Robots for Improving Logistics and  
Quality of Life in any Environment**



**PAL**

**Francesco Ferro**  
**CEO**  
**PAL Robotics**

Tokyo | December 2025





# Company Overview

PAL



[https://www.youtube.com/watch?v=n9rsokx\\_oXQ](https://www.youtube.com/watch?v=n9rsokx_oXQ)

**+20 years**

OF SERVICE ROBOTICS

**+120** TEAMPLAYERS

**80%** ENGINEERS

Barcelona

Toulouse

Bari



FOUNDED IN 2004

## Associations





# Business Units

PAL

## Mobile Interaction

RESEARCH | INDUSTRY | HEALTHCARE

ARI & TIAGo

Products and services for industry & research.



## Legged

RESEARCH | UNIVERSITIES

KANGAROO & TALOS

Humanoid service platforms for state-of-the-art research.



## Intralogistics

INDUSTRY | RETAIL | HEALTHCARE

StockBot & TIAGo Base

Platforms for automating transportation of goods. Inventory robots.





# Business Units



## Mobile Interaction

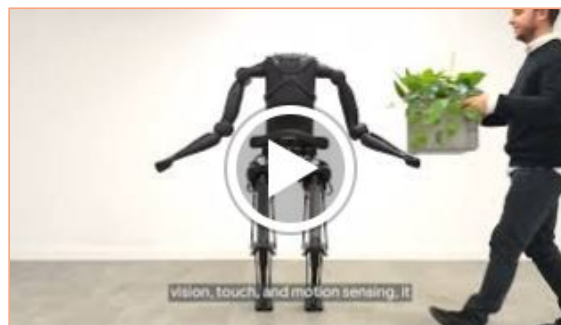


[https://www.youtube.com/watch?v=SttzPpc\\_LLg](https://www.youtube.com/watch?v=SttzPpc_LLg)



<https://www.youtube.com/watch?v=PC7Vuh00sfA>

## Legged



<https://www.youtube.com/watch?v=n2F-APM-u9I>



<https://www.youtube.com/watch?v=xUeApfMAKAE>

## Intralogistics



<https://www.youtube.com/watch?v=ha4sPrshizU>



<https://www.youtube.com/watch?v=b2Pq5f8RSLk>



# Mobile Interaction Robots

PAL

## Diverse Applications

From mobile manipulators in industrial environments to social assistive platforms.

## Interactive Service Robots

Robots working together with humans in industry settings.

## User-friendly

Easy to use and ready for deployment.

## Modular and Adaptable

Our robots are platforms that solve real-world challenges

### TIAGo Pro



### TIAGo Pro

New Generation of Mobile Manipulation

PAL



<https://www.youtube.com/watch?v=PC7Vuh00sfA>



# Intralogistic Robots

PAL

## Increase productivity

Guarantees constant production, automating low-value tasks

## Optimise resources

Increases time available for workers on tasks that deliver added value

## Easy to implement and use

Installation is fast and easy without changes to space, no technical knowledge needed

## Flexibility

Possibility of modifying the robot's programmed tasks on the go to suit changing needs in production

### TIAGo Bases



### StockBot



<https://youtu.be/ha4sPrshjzU?si=fcf3v1SUEslg3MwM>



<https://youtu.be/b2Pq5f8RSLk?si=C0H3PCQAw9C6k-6>



# Legged Humanoid Robots

PAL

## Advancing Locomotion Research

Cutting-edge platforms for walking, balance, and agility research

## Versatile Control

From model-based algorithms to AI-driven approaches

## Adaptable Bipeds and Humanoids

Adaptable platforms used across assistive, industrial, and academic domains

## Trusted by Leading Institutions

Used globally in top labs driving robotics, AI, and human-centered tech

### KANGAROO



<https://www.youtube.com/watch?v=G7riD4yb1tq>

### KANGAROO Pro

Leap into the future



PAL

### TALOS



TALOS  
HIGH-PERFORMANCE BIPED ROBOT

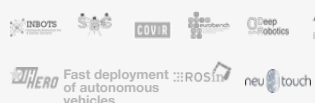
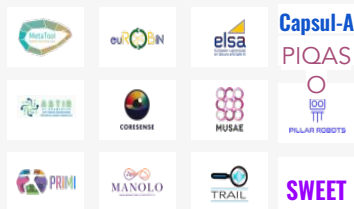
<https://www.youtube.com/watch?v=xUeApfMAKAE>



# Collaborative Projects for Real-World Challenges

PAL

## R&D Projects



## Healthcare Projects

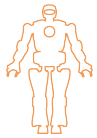


## Industry Projects



## Agri-food Projects





R&D  
Robots

# Robotic Platforms to Enhance R+D Projects

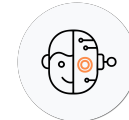
PAL



Co-creating  
the Future



Open-source  
Software

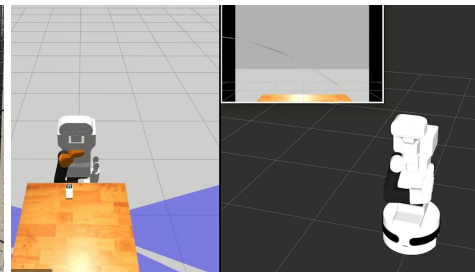
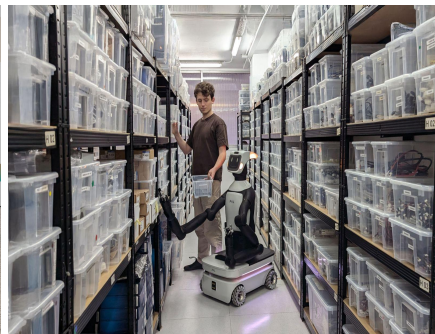
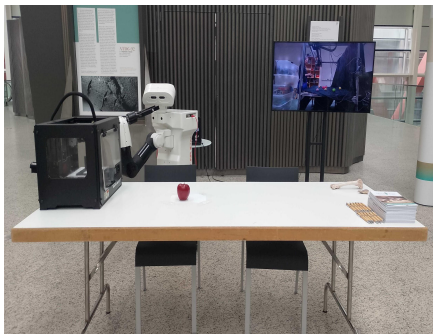


Embodied AI for Robot  
learning

**Boosting R&D projects**  
providing the best robotic  
companion and the  
engineering services to have  
the right tools in your research.

Fully **ROS2-compatible**  
**robots** where you can  
install your own packages,  
drives and controllers.

Our platforms are adaptable. Robust and reliable hardware  
that can be tailored to suit perform your required tasks and a  
software architecture that allows you to deploy and validate  
your research with real-time data

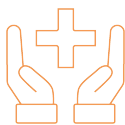


Our Robots work with:



## Projects:

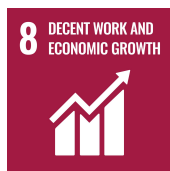




Healthcare &  
Social Robots

# Social Robotic Solutions to Support Active and Healthy Ageing

PAL



**Routine Care  
Automation**



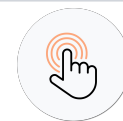
**Emotional  
Support**



**Object  
Manipulation**



**Logistics and  
Delivery**



**AI Powered  
Personalized  
Care**

Medication delivery,  
vitals monitoring, and  
room sanitization |  
Frees human staff for  
higher-value care

Robots engage with  
patients, especially  
elderly or isolated  
individuals, to provide  
companionship

Robots help patients  
or caregivers by  
retrieving objects,  
assisting in feeding, or  
repositioning items

AMRs transport  
medical supplies, lab  
samples, or meals  
improving efficiency  
and hygiene

Integrate AI to our social  
robots to adapt robot  
interactions to patient  
history and preferences



## Projects:

Click to  
Learn  
More



IROPER

RAADICol



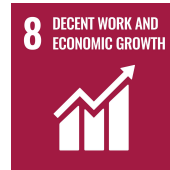


# Robotic Solutions to Optimize Food Processing and Precision Farming

PAL



Agri-Food  
Robots



Precision  
Farming

Cameras, sensors, and AI are used for **selective harvesting of crops**. Picking without damaging fruit and working closely with humans



Pruning &  
Maintenance

**Automated pruning** of high-value crops, reducing manual labor and improving consistency of cuts



Food  
Transportation

AMRs move packaged goods and raw materials **between workstations**. Improves hygiene and workflow efficiency



Cold Storage  
& Distribution

AMRs move goods inside **temperature-controlled warehouses**. Reduces exposure and enhances supply chain tracking



## Projects:

Click to  
Learn  
More



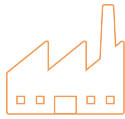
ROSALYA





# Mobile Robots to Support the Optimization of Industrial Processes

PAL



Industry  
Robots



## Human-Robot Collaboration

Robots explore **safe collaboration** with humans in research environments to develop collaborative workflows



## Construction & Infrastructure

Robots are used in pilot projects to explore **robotic assistance, on site inspection and task coordination** for industrial facilities



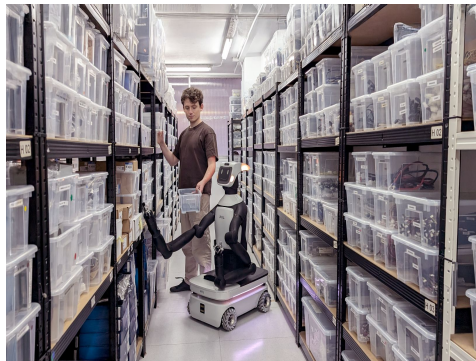
## Intralogistics Automation

AMRs transport bins, tools, or goods across factory floors, improving **internal logistics** and reducing manual load



## Quality & Safety Research

AMRs are used to monitor environments, assist in data capture, and help in testing **safe integration protocols** for robots working in human-shared spaces



## Projects:

Click to  
Learn  
More



ULTRADR×N



Mr. Clean



AMDORR



TIAGo  
INDUSTRIAL



# Japan – Spain Collaboration Ideas



## 1. Joint R&D Project: *Assistive Logistics Robotics*

- **PAL Robotics:** Expertise in humanoid and mobile robots, AI, and HRI.
- **Japanese partner:** Robotics manufacturer or tech company (e.g. advanced sensors, industrial robots).
- **Goal:** Co-develop next-generation assistive logistics robots (navigation, safety, HRI, AI features).

## 2. Industrial Pilot in Logistics Centers

- **PAL Robotics:** Providing robots, software and integration.
- **Japanese partner:** Large logistics operator / 3PL / e-commerce warehouse.
- **Goal:** Deploy PAL Robotics' assistive logistics robots in Japanese warehouses to validate:
  - productivity gains,
  - worker ergonomics,
  - cultural and operational adaptation.

## 3. Joint “Human–Robot Symbiosis in Logistics” Lab

- **PAL Robotics:** Robot platforms, software stack, and UX.
- **Japanese partner:** University, research institute, or innovation lab.
- **Goal:** Study ergonomics, safety, acceptance, and best practices for human–robot collaboration in logistics.

## 4. Co-development of Safety & Certification Framework

- **PAL Robotics:** Experience with CE marking and EU safety standards.
- **Japanese partner:** Robotics manufacturer or certification-oriented partner in Japan.
- **Goal:** Define shared safety procedures and guidelines for collaborative mobile robots in warehouses (for EU&Japan).



# Japan – Spain Collaboration Ideas



## 5. Engineer & Researcher Exchange

- **PAL Robotics:** Hosting Japanese engineers for hands-on work with platforms.
- **Japanese partner:** Robotics or logistics company – hosting PAL engineers at test sites or R&D centers.
- **Goal:** Share know-how on AI, perception, logistics processes, and deployment at scale.

## 6. “Quality of Life at Work” Robotics Use Cases

- **PAL Robotics:** Assistive robots focused on load handling and support.
- **Japanese partner:** Logistics company with strong focus on workers’ health and safety.
- **Goal:** Co-design robots that:
  - reduce physical strain,
  - assist with repetitive tasks,
  - improve quality of life and retention of warehouse workers.

## 7. AI & Perception Technology Transfer

- **PAL Robotics:** AI for localization, mapping, navigation, and environment understanding.
- **Japanese partner:** Hardware / sensor manufacturer.
- **Goal:** Combine advanced sensors with PAL’s perception and navigation stack to create high-performance logistics robots.

## 8. Joint Product for Global Market

- **PAL Robotics:** Core robotic platform and software.
- **Japanese partner:** Manufacturing and distribution partner in Asia.
- **Goal:** Co-branded assistive logistics robot line, designed in Europe, industrialized and localized for Asian markets.



# thank you

Let's continue reimagining the future, together



TOKYO | 2025

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