

13th CDTI - NEDO Joint Workshop
“AI-Equipped Collaborative Robot Technology”
December 11, 2025 Tokyo

**Robots for Improving Logistics and
Quality of Life in any Environment**



PAL

Francesco Ferro
CEO
PAL Robotics

Tokyo | December 2025





Company Overview

PAL



https://www.youtube.com/watch?v=n9rsokx_oXQ



FOUNDED IN 2004

Associations





Business Units

PAL

Mobile Interaction

RESEARCH | INDUSTRY | HEALTHCARE

ARI & TIAGO

Products and services
for industry & research.



Legged

RESEARCH | UNIVERSITIES

KANGAROO & TALOS

Humanoid service platforms
for state-of-the-art research.



Intralogistics

INDUSTRY | RETAIL | HEALTHCARE

StockBot & TIAGO Base

Platforms for automating
transportation of goods.
Inventory robots.





Business Units

PAL

Mobile Interaction



https://www.youtube.com/watch?v=SttzPpc_LLg

TIAGO Pro

New Generation of Mobile Manipulation

PAL

Manipulation



<https://www.youtube.com/watch?v=PC7Vuh00sfA>

Legged



<https://www.youtube.com/watch?v=n2F-APM-u9I>



<https://www.youtube.com/watch?v=xUeApfMAKAE>

Intralogistics



<https://www.youtube.com/watch?v=ha4sPrshjzU>

Partnership
with Decathlon
2021

DECATHLON

PAL
ROBOTICS



<https://www.youtube.com/watch?v=b2Pq5f8RSLk>



Mobile Interaction Robots

PAL

Diverse Applications

From mobile manipulators in industrial environments to social assistive platforms.

Interactive Service Robots

Robots working together with humans in industry settings.

User-friendly

Easy to use and ready for deployment.

Modular and Adaptable

Our robots are platforms that solve real-world challenges

TIAGo Pro



TIAGo
Pro

New Generation of Mobile
Manipulation

PAL



<https://www.youtube.com/watch?v=PC7Vuh00sfA>



Intralogistic Robots

PAL

Increase productivity

Guarantees constant production, automating low-value tasks

TIAGo Bases



Optimise resources

Increases time available for workers on tasks that deliver added value

StockBot



Easy to implement and use

Installation is fast and easy without changes to space, no technical knowledge needed

Flexibility

Possibility of modifying the robot's programmed tasks on the go to suit changing needs in production



<https://youtu.be/ha4sPrshjzU?si=fcf3v1SUeSlg3MwM>



<https://youtu.be/b2Pg5f8RSLk?si=C0H3PCQAw9C6k-6->



Legged Humanoid Robots

PAL

Advancing Locomotion Research

Cutting-edge platforms for walking, balance, and agility research

Versatile Control

From model-based algorithms to AI-driven approaches

Adaptable Bipeds and Humanoids

Adaptable platforms used across assistive, industrial, and academic domains

Trusted by Leading Institutions

Used globally in top labs driving robotics, AI, and human-centered tech

KANGAROO



TALOS



<https://www.youtube.com/watch?v=G7riD4yb1tg>

KANGAROO Pro
Leap into the future



PAL



<https://www.youtube.com/watch?v=xUeApfMAKAE>



Collaborative Projects for Real-World Challenges

PAL

R&D Projects



Healthcare Projects



Industry Projects



Agri-food Projects





R&D
Robots

Robotic Platforms to Enhance R+D Projects

PAL



4
QUALITY
EDUCATION



9
INDUSTRY, INNOVATION
AND INFRASTRUCTURE

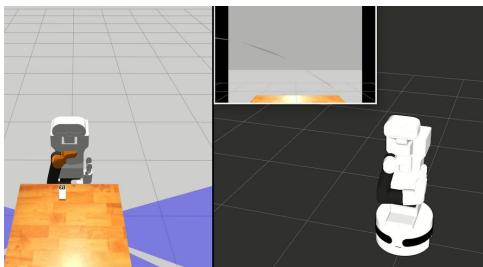


17
PARTNERSHIPS
FOR THE GOALS



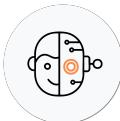
Co-creating the Future

Boosting R&D projects
providing the best robotic companion and the engineering services to have the right tools in your research.



Open-source Software

Fully **ROS2-compatible**
robots where you can install your own packages, drives and controllers.



Embodied AI for Robot learning

Our platforms are adaptable. Robust and reliable hardware that can be tailored to suit perform your required tasks and a software architecture that allows you to deploy and validate your research with real-time data

Projects:

Click to Learn More



Our Robots work with:

ROS2 ubuntu



Jenkins GitHub



The Orococos Project
Smarter control in robotics & automation!

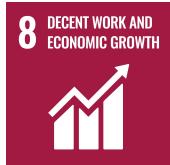




Healthcare &
Social Robots

Social Robotic Solutions to Support Active and Healthy Ageing

PAL



Routine Care
Automation



Emotional
Support



Object
Manipulation



Logistics and
Delivery



AI Powered
Personalized
Care

Medication delivery,
vitals monitoring, and
room sanitization |
Frees human staff for
higher-value care

Robots engage with
patients, especially
elderly or isolated
individuals, to provide
companionship

Robots help patients
or caregivers by
retrieving objects,
assisting in feeding, or
repositioning items

AMRs transport
medical supplies, lab
samples, or meals
improving efficiency
and hygiene

Integrate AI to our social
robots to adapt robot
interactions to patient
history and preferences



Projects:

Click to
Learn More



IROPER

RAADiCal





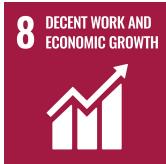
Agri-Food
Robots

Robotic Solutions to Optimize Food Processing and Precision Farming

PAL



2
ZERO
HUNGER



8
DECENT WORK AND
ECONOMIC GROWTH



9
INDUSTRY, INNOVATION
AND INFRASTRUCTURE



17
PARTNERSHIPS
FOR THE GOALS



Precision
Farming

Cameras, sensors, and AI are used for **selective harvesting of crops**. Picking without damaging fruit and working closely with humans



Pruning &
Maintenance

Automated pruning of high-value crops, reducing manual labor and improving consistency of cuts



Food
Transportation

AMRs move packaged goods and raw materials **between workstations**. Improves hygiene and workflow efficiency



Cold Storage
& Distribution

AMRs move goods inside **temperature-controlled warehouses**. Reduces exposure and enhances supply chain tracking

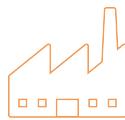


Projects:



ROSALTA

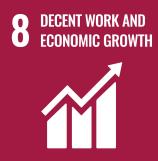




Industry
Robots

Mobile Robots to Support the Optimization of Industrial Processes

PAL



8 DECENT WORK AND
ECONOMIC GROWTH



9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



17 PARTNERSHIPS
FOR THE GOALS



Human-Robot Collaboration

Robots explore **safe collaboration** with humans in research environments to develop collaborative workflows



Construction & Infrastructure

Robots are used in pilot projects to explore **robotic assistance, on site inspection and task coordination** for industrial facilities



Intralogistics Automation

AMRs transport bins, tools, or goods across factory floors, improving **internal logistics** and reducing manual load



Quality & Safety Research

AMRs are used to monitor environments, assist in data capture, and help in testing **safe integration protocols** for robots working in human-shared spaces



Projects:

Click to
Learn
More



ULTRADRQN



Mr. Clean



Factory in a Day



memmo





Japan – Spain Collaboration Ideas



1. Joint R&D Project: *Assistive Logistics Robotics*

- **PAL Robotics:** Expertise in humanoid and mobile robots, AI, and HRI.
- **Japanese partner:** Robotics manufacturer or tech company (e.g. advanced sensors, industrial robots).
- **Goal:** Co-develop next-generation assistive logistics robots (navigation, safety, HRI, AI features).

2. Industrial Pilot in Logistics Centers

- **PAL Robotics:** Providing robots, software and integration.
- **Japanese partner:** Large logistics operator / 3PL / e-commerce warehouse.
- **Goal:** Deploy PAL Robotics' assistive logistics robots in Japanese warehouses to validate:
 - productivity gains,
 - worker ergonomics,
 - cultural and operational adaptation.

3. Joint "Human–Robot Symbiosis in Logistics" Lab

- **PAL Robotics:** Robot platforms, software stack, and UX.
- **Japanese partner:** University, research institute, or innovation lab.
- **Goal:** Study ergonomics, safety, acceptance, and best practices for human–robot collaboration in logistics.

4. Co-development of Safety & Certification Framework

- **PAL Robotics:** Experience with CE marking and EU safety standards.
- **Japanese partner:** Robotics manufacturer or certification-oriented partner in Japan.
- **Goal:** Define shared safety procedures and guidelines for collaborative mobile robots in warehouses (for EU&Japan).



Japan – Spain Collaboration Ideas

PAL

5. Engineer & Researcher Exchange

- **PAL Robotics:** Hosting Japanese engineers for hands-on work with platforms.
- **Japanese partner:** Robotics or logistics company – hosting PAL engineers at test sites or R&D centers.
- **Goal:** Share know-how on AI, perception, logistics processes, and deployment at scale.

6. “Quality of Life at Work” Robotics Use Cases

- **PAL Robotics:** Assistive robots focused on load handling and support.
- **Japanese partner:** Logistics company with strong focus on workers' health and safety.
- **Goal:** Co-design robots that:
 - reduce physical strain,
 - assist with repetitive tasks,
 - improve quality of life and retention of warehouse workers.

7. AI & Perception Technology Transfer

- **PAL Robotics:** AI for localization, mapping, navigation, and environment understanding.
- **Japanese partner:** Hardware / sensor manufacturer.
- **Goal:** Combine advanced sensors with PAL's perception and navigation stack to create high-performance logistics robots.

8. Joint Product for Global Market

- **PAL Robotics:** Core robotic platform and software.
- **Japanese partner:** Manufacturing and distribution partner in Asia.
- **Goal:** Co-branded assistive logistics robot line, designed in Europe, industrialized and localized for Asian markets.



thank you

Let's continue reimagining the future, together



TOKYO | 2025

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